



#### SERVICES AVAILABLE

- RETAIL SALES ENHANCMENTS.
- CHANNEL MANAGMENT.
- EVENTS MANAGEMENT.
- SALES AND MARKETING STAFF, OUTSOURCING.
- CREATIVE DESIGN AND PRINTING.
- ADVERTISING AND PR.
- IT HARDWARE AND SERVICES SOLUTIONS FOR SME.
- WEBSITE SERVICES.
- E-COMMERCE SOLUTIONS.
- ONLINE MARKETING.

Remal Technology established to work in two main fields, Marketing & sales services, and IT and Online Solutions for SME.

#### Sales and Marketing services

We aim to provide an advanced marketing services for our clients that fulfill their demands in such highly competitive market like Saudi Arabia, using our extensive experience in the local market, we aim to be the bridge between the vendors and the market helping our clients to manage their sales and marketing activity in a professional way to achieve the best return on investment measures, we have designed special services to the IT vendors which fit the IT industry dynamics.

#### IT and Online Services FOR SME

We are looking to be the leaders in providing a complete solutions for small and medium enterprises, ranging from IT hardware and services solutions to online services especially in the E-commerce field, where we foresee a great potential in the Middle East, Remal technology established to provide a one stop shopping for SME which will help them to be more productive and focus on their core business..

## Outsourcing

- Representation of International Companies
- Staff sponsorships managements and training.

## Events Management

- Venue choosing & booking
- Invitations from Remal Database and customer
- Online Pre-Registrations
- Providing event materials
- Event on-site management

## Creative designs & Printing

- 2D & 3D Graphics
- Banner, Rollups, Popup, flyer productions and printing

## Advertising and PR

- Press releases and Conferences
- Interviews
- Ads design and creation
- Cover most of Newspapers
- Road advertising

## E- Marketing.

Indirect marketing, Search engine optimizations, website advertisement and content management.

## Sales and Marketing Services Division



### Retail Sales enhancements

With the booming retail sector in KSA, every vendor is looking to improve his exposure in this channel, and we are here to help.

- We provide experienced sales promoters to increase the sales of a designated product or service, in a chosen retail outlets.
- Designing and enhancing retails displays and brand exposure.
- Managing Loyalty programs

### Channel Monitoring

This service designed to provide important feedback to the clients about their product/service status in the designated channel, being a retail channel or an SMB/corporate channel this service includes

- Retail/resellers shelving monthly reports.
- Mystery shopping.
- Market Survey & Research
- Market Competition reports
- Media Competition report.

### Channel Management

This service aim to help the client to manage their partners, by making sure they are aligned with their offerings, this service could be passive or proactive and may include

- Training on the products or services.
- Live Inventory and sales reports.
- Execute channel programs and market offers.
- Perform sales activities in behalf of the partner.

## ONLINE SERVICES



### Website Services

We provide state of the art hosting, designing, programming and management services for your online existence, making sure the your front is what you are looking for to grow your business.



### E-commerce solutions

Designing an easy, scalable E- solutions that fit different business sizes and needs, to help you growing your business.



### Website localization.

You have an English website and you want to localize it, we are there, we don't translate, we give it the local touch that makes it looks as if written originally in Arabic

## IT and Online Solutions, SME division.

### Technology at work for you

#### CONNECTING YOUR BUSINESS TO THE TECHNOLOGY RESOURCES YOU NEED

At Remal Technology we understand the challenges that faces the small and medium enterprises, We believe that being productive is no longer an option to grow your business, with the highly competitive market nowadays you need to get the latest IT solutions that help you to focus on your business which means being more profitable and more competitive.

At Remal Technology we focus to provide your business with the right solutions that fits your needs, with our relationship with different vendors and suppliers, adding our experience in the IT field WE CAN help you in connecting your business to the technology recourses that you needs.



## Flexible solutions for

### Your business needs

#### IT Hardware Supplier

We take care of your IT assets; we provide all kind of IT hardware, starting from desktops, notebooks, printers, Supplies, networking, computer accessories, all from trusted vendors and famous international brands.

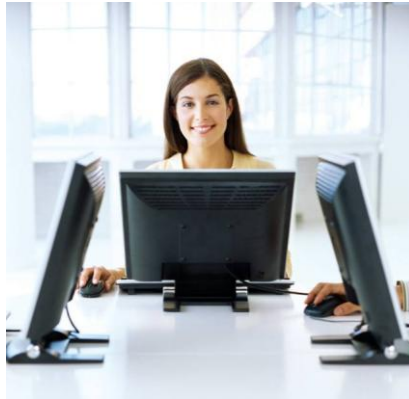
#### IT Maintenance contracts and services

You have computers, local area network, you are suffering from downtime and malfunctioning systems, we are here to help, we can offload this burden from your shoulder, we manage and maintain your PC base, network, printers and all related IT equipment so you keep focusing on your business.

#### Installation and integration services

We source you needs, deliver it, install it and make sure it's working perfectly eliminating any hassle of dead on arrival hardware, or malfunctioning devices, to offload you from this heavy burden, and time consuming task.

## Why Remal Technology?



### **We are creative!**

In Remal technology we believe that being creative is the core value of a successful company, we think differently, we understand your needs and we invent new solutions to you.



### **We are flexible!**

In Remal Technology we believe that one size can't fit them all, we can tailor special services to match your needs being as big as a conference for 2000 people or as small as a workshop for 5 salespeople in a nice restaurant!

### **And .. We deliver what we promise:**

In Remal Technology we believe in win-win relationships, we believe in providing state of art services and on time to our clients to earn their trust and build a long term business relationship.

**REMAL TECHNOLOGY EST.  
WE DELIVER WHAT WE PROMISE**

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